

Gregory Hunt

Nationality: British

Languages: English



Gregory Hunt is a leading independent mediator who brings a unique skillset having spent over 27 years working in alternative dispute resolution and on complex civil and commercial disputes.

He has mediated over 150 disputes and worked in over twenty jurisdictions including The UK, Ireland, France, Italy, Spain, Germany, The Netherlands, Poland, Belgium, Austria, Switzerland, Czech Republic, Croatia, Greece, Luxembourg, Portugal, Slovenia, New York, Atlanta, Connecticut, Hong Kong and Tunisia.

Gregory's expertise lies in business and consumer services and the travel and tourism industry. He has also mediated multiple times in banking and finance, civil and commercial contracts, communications, construction, creative and media, employment and workplace, energy, insurance, legal services, leisure, transport, music, partnerships, personal injury & illness, product liability, professional negligence, property, shareholders, sports, wills and probate disputes.

Gregory started his career in ADR at the Chartered Institute of Arbitrators and its subsidiary IDRS Limited, where he was responsible for incorporating The City Disputes Panel which previously oversaw hundreds of mediations annually. After 13 years he moved to The Centre for Effective Dispute Resolution (CEDR) where he was, during his 6 years at CEDR, its Global Group Director for Dispute Resolution Services. He also spent two years with consumer dispute resolution bodies including Ombudsmen, where he held Executive Director roles. In all of these roles Gregory was responsible for the delivery of dispute resolution services, and he has delivered, managed and directed hundreds of thousands of mediation, arbitration and adjudication cases.

Gregory is a prominent guest lecturer on mediation and arbitration and has lectured at several universities in the UK and USA, including at Exeter, Yale and St. John's University in Queens, New York. These sessions provided practical content for students with in-depth exposure to mediation covering all stages of the process. He is also a member of the Academic ADR Research Group consisting of representatives from several leading UK universities which look to develop mediation and other ADR projects in the UK and overseas.

Gregory, himself accredited by both CEDR and the CI Arb, is a Fellow of the Civil Mediation Council and he has trained over one hundred mediators globally to gain formally recognised qualifications including Civil Mediation Council Accreditation as a Mediator. Most recently, Gregory and his team delivered full mediator skills training to a group of law lecturers at the University of Lincoln.

Gregory Hunt
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Mediation

Gregory has mediated over 150 complex matters ranging from 'no monetary value' to £30 million and co-mediated disputes with a value of over £300 million.

He is a member of mediator panels at several institutions and on lists held by many national and international law firms used for sourcing mediators.

Mediation Style

Gregory's expertise lies in helping parties settle business disputes and he has worked across many sectors helping parties to achieve commercial settlement.

Gregory's mediation style has been referred to as "relaxed but active". Parties find him easy to get along with, but that does not mean he can't be tough when required, especially around reality testing cases and developing offers and concessions with parties. He has had significant success mediating where strong personalities on either side have clashed, and where parties have initially been reluctant to sit around the table and negotiate. Gregory is a mediation specialist, he teaches mediation and this keeps him current and in line with innovations in the market. If you want a mediator who knows how mediation works best for all parties involved, then Gregory is the mediator for you.

Experience

Types of disputes mediated:-

- *Banking & Finance* - Cases including international banking and corporate finance, accountancy, consumer loans, non-payment of invoices.
- *Construction* - Cases including building works, quality of workmanship, domestic dwellings, rail infrastructure project.
- *Commercial Contract*- Many cases including stock valuations (commodity stocks not financial), sale of business, goodwill value, travel and hospitality, commercial leasing and others.
- *Energy & Natural Resources* - Terms of a contract regarding the sale of Liquid Petroleum Gas.
- *Employment & Workplace* - Cases including allegations of racism, failure to pay transfer fees when re-employing agency staff, non-payment of commission due to a solicitor when leaving practice.
- *Housing* - Social housing disputes including neighbour and boundary disputes.
- *Insurance* - Cases including personal injury and disability discrimination, cancellation of contract.
- *Manufacturing* - Cases including high volume product manufacture, frustration of contract, inventions.

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- *Marketing* - Cases including brand valuation, marketing plans.
- *Media & Entertainment* - Cases including commercial contracts of artists, media and IPR (record labels), breaches of copyright, royalties.
- *Partnership* - Cases including sale of business, dissolution of partnership and allocation of remaining assets (3 party international), post dissolution profits following the death of a partner.
- *Personal Injury / Sickness* – Cases including gastric holiday sickness, sickness relating to contagious eye condition, serious injury and death.
- *Professional Negligence* - Cases including alleged professional negligence relating to solicitors, architects, expert witnesses.
- *Property* - Cases including rights of access, compensation for pulling out of the sale of a house, distribution of proceedings of sale, declaration and subsequent revocation of a declaration of interest in a shared property, property valuations, commercial lease, expulsion, renovations.
- *Sports* - Cases involving football at local and national level, classic cars, motor sports, rugby union.
- *Trust, Wills & Probate* -Cases including each of trust, wills and probate.

Academic & Professional Qualifications

Academic

- BA Hons Business Administration, Upper Second Class
- Postgraduate Diploma in Marketing

Professional

- Hunt ADR, Founder, Present
- Previous Global Group Director of Dispute Resolution at CEDR
- Previous Managing Director of IDRS Ltd
- Previous Business Development Director, Ombudsman Services Ltd

Professional Associations & Recognitions

- Fellow of the Civil Mediation Council (CMC)
- CEDR Accredited Mediator (2008)
- Chartered Institute of Arbitrators Accredited Mediator (2001) and Member since 1995

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- Member of the Institute of Paralegals Steering Group (IOP)
- Member of the Construction Industry Council Dispute Resolution Management Board (CIC)
- Member of the Academic Dispute Resolution Group alongside law lecturers at six UK universities
- Member of the International Bar Association (IBA)
- ADR-ODR International Certified Mediator Trainer (2017)
- Member of the Federation of Small Businesses, Essex Volunteer and member of the Essex Police Business Advisory Group
- Member of the Association of Lancastrians

Publications, Articles & Thought Leadership

Gregory regularly speaks at conferences and events and is a mediator skills trainer who has worked on ADR projects across 22 different countries.

- Author of the Hunt ADR Mediator Skills Course Workbook
- Guest Lecturer at the University of Exeter and the University of Hull
- Exclusive provider of mediator skills training to the Institute of Paralegals leading to full CMC Accreditation and the IOP Diploma in Mediation
- Exclusive provider of mediator skills training to the University of Ulster LLM in International Commercial Law Course leading to full CMC Accreditation
- Addressed, as the first speaker, The Houses of Oireachtas, Ireland on the reading of the Mediation Bill in May 2012

Directories & Client Quotes

Awards

Commercial Disputes Mediation Expert of the Year UK – Global Advisory Experts - 2023

Commercial Disputes Mediation Expert of the Year UK – Corporate America Today - 2023

Mediator of the Year UK - Global Awards International Law & Finance - 2023

Commercial Disputes Mediation Expert of the Year UK - Corporate INTL - Global Awards - 2023

Commercial Disputes Mediation Expert of the Year UK - Lawyer International - Legal 100 - 2022

Commercial Disputes Mediation Expert of the Year UK - The Global 100 - 2022

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Client Quotes

"I appreciated the way he was able to convey his intuition as to whether proposals might or might not be acceptable to the other side"

"He strived to find common ground in the midst of entrenched positions. He was excellent."

"I thought he was very clear, well informed, level headed, pragmatic. I would use him again."

"Very personable and kept everybody up to date without giving away confidentiality of other parties."

"...extremely professional and helped us reach a settlement on the day. Very flexible regarding time when we overran on the day."

"Very satisfied with Gregg's contribution on the day. He certainly assisted both parties in getting to a solution."

"...he was engaging and recognised we were dealing with some difficult characters...would use him again."

"I was impressed with the manner in which he dealt with the difficult issues involved in the case, and the large degree of hostility between the parties."

"Gregg was very good, very personable. He put the parties at ease. Very commercially oriented. Very impressed by his initial call explaining the process, managing expectations and gathering some information about the case."

"Not only did he approach the situation in a fair and professional manner, he also understood that this was a very stressful time for me, which made the whole process much easier."

"Your input was pivotal, very good the way you approached the whole matter. It was the most pleasing and helpful mediation I have had in some time."